1 [Pursuant to Civ. L. R. 3-4(a)(1), a complete list of parties represented appears in the signature page of 2 this document. 3 4 5 6 7 8 UNITED STATES DISTRICT COURT FOR THE 9 NORTHERN DISTRICT OF CALIFORNIA 10 SAN FRANCISCO DIVISION 11 12 VIOLET BLUE, an Individual, Case No. C 07-5370 SI 13 Plaintiff, 14 V. JOINT CASE MANAGEMENT **CONFERENCE STATEMENT** 15 ADA MAE JOHNSON a/k/a ADA WOOFINDEN, an individual d/b/a 16 VIOLET BLUE a/k/a VIOLET a/k/a VIOLET LUST; VIOLET BLUE, INC., a 17 California Corporation; and DOES 1-10, 18 Defendants. 19 20 Plaintiff Violet Blue (hereinafter referred to as "Plaintiff Blue" or "Plaintiff") and 21 Defendant Ada Mae Johnson (hereinafter referred to as "Defendant Johnson," "Defendant 22 Woffinden" or "Defendant"), through their respective counsel, provide this Joint Case 23 Management Conference Statement pursuant to the Court's January 21, 2008 Notice and Case 24 Management Conference Order, March 1, 2007 Standing Order for all Northern District Judges, 25 Rule 16.9(a) of the Local Civil Rules for the Northern District of California, and Rule 26(f) of 26 the Federal Rules of Civil Procedure. 27 ///

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#### I. Jurisdiction and Service

Plaintiff's first and second claims for relief arise under the Lanham Trademark Act, 15 U.S.C. §§ 1051, et seq. Jurisdiction of these federal question claims is therefore founded on 28 U.S.C. § 1338. This Court has supplemental jurisdiction over the third and fourth claims for relief, for statutory misappropriation of Plaintiff's right of publicity and unfair competition, pursuant to 28 U.S.C. § 1367.

The original Complaint was properly served on Defendant Johnson on October 23, 2007, and Defendant Johnson has answered the Complaint. [Proof of Service, *filed* Nov. 14, 2007 (Docket # 5); Answer, *filed* Nov. 13, 2007 (Docket # 6) (hereinafter "Defendant's Initial Answer").] Defendant Violet Blue Inc. was served on October 23, 2007. Violet Blue Inc. is a California corporation and, at the time of the filing of this action, was identified as the "registrant" of Defendant Johnson's website, www.violetblue.org. After serving the Complaint, Defendant Johnson informed Plaintiff that Violet Blue Inc. has no involvement with the www.violetblue.org website. Plaintiff thereafter learned that the website domain registration was falsely made in the name of Violet Blue Inc. Counsel for Violet Blue Inc. thereafter issued a cease and desist letter to Defendant Johnson. Recently, the www.violetblue.org website registration has changed to "David Clairborne" as the "registrant" with an address that matches Defendant Johnson's PO Box address. Accordingly, Plaintiff has voluntarily dismissed Defendant Violet Blue Inc. without prejudice. [Notice of Dismissal and Order, *filed* Jan. 8, 2008 (Docket # 16).]

The Court granted Plaintiff's motion for leave to amend the original Complaint, and on January 25, 2008, plaintiff filed the First Amended Complaint. Plaintiff expects to have the amended parties served prior to the Case Management Conference.

### II. Short Factual Summary of Case and Claims.

### A. <u>Plaintiff's Factual Summary</u>

Plaintiff Blue is a highly respected, nationally renowned, sex-positive writer, educator, blogger, podcaster, editor, and author, and well-known as "Violet Blue" for her work promoting a healthy understanding of and approach to sex in the modern day. Since

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at least as early as 1999, Plaintiff Blue has diligently worked to develop her reputation among a large, mainstream audience exclusively under her given name, "Violet Blue." Plaintiff Blue's hard work and dedication is manifested through her numerous successes and exploits, including her weekly column for the San Francisco Chronicle newspaper at www.SFGate.com, her regular lectures at University of California Boalt Hall School of Law, her widely popular, frequently "top ten" rated podcast series on iTunes, her website, which has attracted over 4.3 million visitors a year, her 17 books sold in 32 countries and translated into three languages, the July 2007 feature of her work in O, the Oprah Magazine, and a laudatory recognition in January 2007 by Forbes magazine honoring Plaintiff as one of the Top 25 Most Influential Figures on the Internet. Plaintiff maintains a distinctive look and appearance that includes long dark hair and short "Betty" bangs.

Defendant Johnson is a pornographic film actress who performs and sells pornographic films and images in brick and mortar retail outlets, on-line retail outlets, and through her website, www.violetblue.org. Defendant Johnson uses the stage name "Violet Blue" for her performances, though early in her career she used different names. At least as recently as 2006 Defendant Johnson appeared at an event in this judicial district using Plaintiff Blue's name "Violet Blue." Plaintiff recently learned that Defendant is also advertising yet another appearance under the name "Violet Blue" in October 2008 in this judicial district. Defendant also has at times styled her look to match that of Plaintiff Blue, and on her website she includes photos of herself in sexually explicit positions with a look that mimics Plaintiff Blue's distinctive look and uses Plaintiff's name.

After Plaintiff Blue had developed a public reputation as a sex educator, lecturer, writer and other related roles, and long after she achieved public recognition under her given name, Violet Blue, Defendant Johnson misappropriated "Violet Blue" as a stage name in her pornographic film performances and public appearances. Defendant adopted the stage name "Violet Blue" in order to benefit from the established reputation and burgeoning goodwill Plaintiff has developed, and continues to develop, through her

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popular writing, appearances, and programs. Upon recognizing a trend of repeated instances of public confusion, Plaintiff contacted Defendant to request that she discontinue use of Plaintiff's name. Despite Defendant's assurances that the confusion would stop, Defendant persisted in knowingly using Plaintiff's name for commercial purposes and attempting to further her career as "Violet Blue" in the pornographic film industry.

As a result of the overlap between the audience for Plaintiff Blue's sex-positive publications, and the audience for Defendant's sex performances in pornographic films and events, there have been several known and, presumably, a vastly greater number of unknown instances of public confusion. Indeed, Defendant readily admits to the numerous instances of public confusion resulting from her use of Plaintiff's name. [See, e.g., Defendant's Initial Answer, filed November 13, 2007, ¶ 20, 26]. For example, in her Answer to the original Complaint, Defendant states that "the Defendant has also received emails confusing her with the Plaintiff and has redirected the persons writing the emails to Plaintiff's website www.tinynibbles.com." [Defendant's Initial Answer, ¶ 26]. Further, Defendant admits to requesting that the moniker "Porn Star" precede her use of the name "Violet Blue" in material used to promote her appearance at the 2006 the Exotic Erotic Ball "so the public would not confuse [Defendant] with Plaintiff." [Id. at 6:11-13]. Defendant also admits the actual confusion of an intimate business acquaintance, "Dave Pounder." [Id. ¶ 20.] To the detriment of Plaintiff's reputation, her respected colleagues and personal acquaintances have also befallen to the confusion caused by Defendant's use of the name "Violet Blue" in association with her pornographic career.

The confusion resulting from Defendant's use of Plaintiff's name and trademark, Violet Blue, tarnishes the reputation Plaintiff has worked so hard to create and, thereby, the strength and reach of Plaintiff's sex-positive message, which is aimed at a large, mainstream audience. If the public is continually confused into believing that Plaintiff Blue is not only a sex writer, but also a pornographic film actress, then Plaintiff will continue to lose the respect of those mainstream audience members who value the work

of a sex-positive writer, but do not value the work of a pornographic film actress. Worse yet, Plaintiff Blue will continue to lose these individuals as members of her audience altogether, and Plaintiff's value in her trademark will be diluted and compromised.

Because Defendant has already admitted confusion in her Answer to the original Complaint, the principal factual issues in dispute in this case are limited:

- 1. Whether Defendant Johnson knew of Plaintiff Blue's use of the name "Violet Blue" when Defendant Johnson adopted "Violet Blue" as a stage name in association with her pornographic performances.
- 2. When Defendant Johnson began using the stage name "Violet Blue."
- 2. Whether Plaintiff Blue requested that Defendant Johnson cease and desist use of the stage name "Violet Blue" in her work as a pornographic film actress.
- 3. The extent to which Plaintiff Blue has been damaged as a result of Defendant Johnson's use of her trademark, name, and image in her pornographic performances, modeling, and appearances.
- 4. The amount of profit/revenue Defendant receives for her pornographic performances, modeling, appearances, signings, promotional work, contractual agreements, photo sales, DVD sales, on-line distributions, etc. while using the name "Violet Blue."

## B. Defendant's Factual Summary

Defendant Woffinden *nee* Johnson is a well-established and prolific actor in the adult erotica genre of films and modeling, having performed in over 300 films since 1999. When she began her career, her agent informed her that she needed to acquire a "stage name" for use in her performances in order to establish a reputation for what he anticipated to be, and what indeed resulted in being, a highly successful career. Initially adopting just the name, "Violet," the Defendant was told that she also needed a last name for her stage name. After investigating the name on the Internet, and finding *no* occurrences of the use of that name in 2000, the Defendant adopted the full stage name, "Violet Blue." Ms. Woffinden has used this stage name for her professional appearances

As far back as April 2000, Defendant Woffinden at times styled herself to look like the famous model and actress, "Betty Page." Ms. Page is known for her unique style of black hair accompanied by short bangs. It is this style of short bangs that the Plaintiff has, for obvious reasons, dubbed "Betty Bangs." Defendant Woffinden's research has revealed that the Plaintiff did not adopt this Betty Page "copycat" look until sometime after December 13, 2004. *See, eg.*, <

http://web.archive.org/web/20041213112043/http://tinynibbles.com/>.

At or about the time that Plaintiff began her writing career, she was employed by Good Vibrations, an "online resource for sex toys, sex education, erotic and how-to books and adult videos."

<http://web.archive.org/web/20020124231849/www.goodvibes.com/ >. It was there that Plaintiff likely first encountered the use of Defendant's stage name, "Violet Blue," and, because it has an appealing quality and because it was similar to her legal name, "Wendy Sullivan Blue," Plaintiff apparently adopted the name for her own use in "promoting a healthy understanding of and approach to" a "mainstream audience" on such subjects as "use [of] a butt plug on a partner while performing oral sex,"

<a href="http://web.archive.org/web/20011123111217/www.tinynibbles.com/main.html">http://web.archive.org/web/20011123111217/www.tinynibbles.com/main.html</a> and "very graphic ... well-crafted short stories ... designed to inspire and arouse, and include[] plenty of threesomes, strap-on sex, lots of tense and sticky blow jobs, great first-time girl-girl cunnilingus, and some very wicked role playing." *Id*.

The years passed, and neither party encountered each other, nor did others confuse them as to their identities. Each had her own sphere of notoriety and fans. Curiously, although the Plaintiff is a self-described pornography reviewer [Id.], she claims to have never heard of Defendant Woffinden performing in her role as Violet Blue, even though the Defendant's videos were being distributed world-wide that entire time, and even though, as Plaintiff states *infra*, there exists an overlap between Plaintiff Blue's audience for her publications and Defendant's audience for her performances in

films.

In 2006, Defendant Woffinden was invited to participate in the Exotic Erotic Ball held in San Francisco, California. Because this limited geographic area is the home of the Plaintiff, understandably a few of the locals who know the Plaintiff assumed that the "Violet Blue" advertised to appear at the ball was the very same local author, Plaintiff Blue. It was at this time that the Plaintiff "first" discovered the existence of the Defendant.

While, as Plaintiff claims, she "worked hard to create" her reputation which is "aimed at a large, 'mainstream' audience," as noted *supra*, Defendant Woffinden, too, worked hard to create and strengthen her audience.

The principal factual issues in dispute in this case are:

- 1. Whether Plaintiff knew of Defendant's use of the name "Violet Blue" when Plaintiff adopted "Violet Blue" as a *nom de plume* in association with her pornographic reviews;
- 2. The extent to which Defendant has been economically damaged as a result of Plaintiff's use of her trademark and name in her pornographic reviews, writings, and appearances;
- 3. Whether the representations by Plaintiff to the United States Patent and Trademark Office regarding her alleged "exclusive and continuing" use of the name "Violet Blue" when she applied for the mark VIOLET BLUE were misleading and inaccurate;
- 4. Whether Plaintiff knew or should have know that the Defendant had been openly and notoriously using the stage name, "Violet Blue," since on or about May 2000.

### III. Principal Legal Issues in the Case.

#### A. Plaintiff's Statement of the Legal Issues:

1. Whether Defendant Johnson's use of Plaintiff's trademarked name "Violet Blue" creates a likelihood of confusion, mistake and/or deception with the consuming public

- by leading consumers to believe Plaintiff Blue and Defendant Johnson are one in the same person. [See 15 U.S.C. § 1125(a)(1)(A) (2007); Thane Intern., Inc. v. Trek Bicycle Corp., 305 F.3d 894, 901 (9th Cir. 2002) ("The question whether an alleged trademark infringer's use of a mark creates a likelihood that the consuming public will 'be confused as to who makes what' product is therefore the 'core element' of trademark infringement law." Citing to Brookfield Communications, Inc. v. West Coast Entertainment Corp., 174 F.3d 1036, 1053 (9th Cir. 1999.)).]
- 2. Whether the public confusion resulting from Defendant Johnson's use of Plaintiff Johnson's identical mark, "Violet Blue," dilutes or tarnishes the strength of Plaintiff's trademark in the name "Violet Blue." [See 15 U.S.C. §1125(c) (2007); Moseley v. V. Secret Catalogue, Inc., 537 U.S. 418, 434 (2003), superceded and expanded by statute Trademark Dilution Revision Act of 2006, Pub. L. No. 109-312, 120 Stat. 1730 ("It may well be, however, that direct evidence of dilution such as consumer surveys will not be necessary if actual dilution can reliably be proved through circumstantial evidence-the obvious case is one where the junior and senior marks are identical.").]
- 3. Whether Defendant Johnson knowingly used Plaintiff Blue's name and/or likeness for commercial purposes. [*See* West's Ann. Cal. Civ. Code § 3344 (2007).]
- 4. Whether Defendant Johnson's use of Plaintiff Blue's name "Violet Blue" for commercial purposes causes a likelihood of confusion among members of the public, thereby amounting to unfair competition. [See West's Ann. Cal. Bus. & Prof. Code § 17200 (2007); Thane Intern., 305 F.3d at 902 ("If enough people have been actually confused, then a likelihood that people are confused is established").]

### B. Defendant's Statement Of Legal Issues:

- 1. Whether Plaintiff Blue's "given" name is, indeed, "Violet Blue" or whether Plaintiff Blue legally changed her name to "Violet Blue" two (2) or more years after Defendant Woffinden began using the stage name, "Violet Blue."
- 2. Whether Plaintiff's claimed mark, "Violet Blue," is a "famous" mark as that term is 8

contemplated by 15 U.S.C. § 1125(c)(1), et seq.

- 3. Whether Plaintiff, by attempting to convert the real-life and long-standing appearance of the famous model and actress, "Betty Page," to her own exclusive use, comes to the court with unclean hands.
- 4. Whether, by knowledge either express or implied, Plaintiff has acquiesced to Defendant's contemporaneous use of the mark, "Violet Blue."
- 5. Whether Plaintiff can establish her claims of trademark infringement and unfair competition as the parties have co-existed with their respective uses of the name "Violet Blue" for at least seven (7) years without confusion.
- 6. Whether Plaintiff's Trademark Registration Application Serial No. 77121570 should be cancelled for Plaintiff's failure to properly notify the United States Patent and Trademark Office that Plaintiff did not make use of the mark "exclusively and continuously" in International Class 009 for web casts, and podcasts featuring music, audio books and news broadcasts, in the fields of *inter alia*, sexual pleasures and pornography, and in International Class 041 for downloadable publications in the nature of individual texts of blog posts, photographs, electronic books, audio books, news columns, and newsletters, in the fields of, *inter alia*, sexual pleasures and pornography during the time period alleged in the application.
- 7. Whether Defendant's use of "Violet Blue" in connection with online and video adult erotica performances is infringing Plaintiff's use of her name "Violet Blue" in connection with web casts, and podcasts featuring music, audio books and news broadcasts, in the fields of *inter alia*, sexual pleasures and pornography, and other categories identified in Trademark International Class 9, and downloadable publications in the nature of individual texts of blog posts, photographs, electronic books, audio books, news columns, newsletters, and other categories in the fields of *inter alia*, sexual pleasures and pornography, identified in Trademark International Class 41.
- 8. Whether Plaintiff intentionally sought and received a change of her legal name from

"Wendy Sullivan Blue" to that of Defendant's stage name and trademark, "Violet Blue," for the purpose of capitalizing on Defendant's goodwill in her stage name and mark.

- 9. Whether the Defendant has a cognizable and enforceable common-law trademark in her stage name, "Violet Blue."
- 10. Whether Plaintiff slandered and libeled Defendant by referring to Defendant as a "twat" on Plaintiff's Web site.

#### IV. Motions

On December 21, 2007, Plaintiff filed a Motion for Leave to Amend the Complaint to add four new defendants, after Defendant refused to consent to the filing of a first amended complaint. [See Plaintiff's Motion for Leave Pursuant to Fed. R. Civ. P. 15(a) to Amend Complaint, filed Dec. 21, 2007 (Docket # 9-11).]. Defendant later did not oppose the motion and after responding to an Order to Show Cause, Defendant filed a notice of non-opposition. [Defendant's Statement of Non Opposition to Plaintiff's Motion To File Amended Complaint, filed Jan. 21, 2008 (Docket No. 21).] The Court then granted Plaintiff's Motion for Leave to Amend the Complaint. [Order Granting Plaintiff's Unopposed Motion for Leave Pursuant to Fed. R. Civ. P. 15(a) To Amend Complaint, filed Jan. 28, 2008 (Docket #22).]

On January 29, 2008, Plaintiff filed a Motion for Sanctions (Docket #23, 24, 25) to address Defendant's unjustified refusal to consent to the filing of Plaintiff's First Amended Complaint. Defendant has opposed the Motion for Sanctions (Docket # 32, 33), and Plaintiff has filed a reply brief in support of the Motion for Sanctions (Docket # 38, 39). After reassignment of this action to the Hon. Judge Illston, Plaintiff re-noticed the Motion for Sanctions motion for hearing before this Court, on March 28, 2008 at 9:00 AM in Courtroom 12, 19th Floor, San Francisco. (Docket # 41).

On February 25, 2008, in response to Defendant's filing an answer to the First Amended Complaint and alleging five counterclaims, Plaintiff filed a Motion to Strike Fifth Counterclaim As A Meritless S.L.A.P.P. Pursuant To Cal. Code Of Civ. Proc. § 425.16; And (2) Motion To Dismiss The Third And Fourth Counterclaims. These motions have been noticed for hearing 10

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which is scheduled to take place before this Court at 9:00 a.m. on April 4, 2008 in Courtroom 10, 19th Floor, San Francisco.

Plaintiff further anticipates filing a Motion for Preliminary Injunction, based in part upon the admission of numerous instances of actual confusion by Defendant in her Initial Answer.

Plaintiff also anticipates filing a Motion for Leave to Amend the complaint to add other parties discovered to have a role in Defendant's distribution of various works under the name "Violet Blue."

Finally, the parties also anticipate filing motions for summary judgment. The timing of the motions depends on discovery and/or whether the parties can come to an agreement to stipulate regarding certain facts in the case. The parties agree that the last date to file any summary judgment or other dispositive motion should be December 5, 2008, as noted below.

### V. Amendment of the Pleadings.

The parties anticipate filing motions to amend the pleadings to add or dismiss parties, claims, or defenses. The timing of the motions depends on discovery. The parties agree that the last date to file any motion to amend the pleadings to add or dismiss parties, claims, or defenses should be June 3, 2008, as noted below.

#### VI. Evidence Preservation.

The parties each have agreed to preserve evidence relevant to the trademark, unfair competition, and right of publicity claims in this action by not destroying any existing physical or electronic documents.

#### VII. Disclosures.

Plaintiff Blue served her initial disclosures by mail pursuant to Fed. R. Civ. P. 26(a)(1) on January 17, 2008, including documents bearing production VB00001 through VB 00228.

Defendant served her initial disclosures Pursuant to Fed. R. Civ. P. 26(a)(1) on January 24, 2008.

Plaintiff objects to Defendant's statement regarding service of Defendant's Rule 26(a)(1) initial disclosures. Specifically, Plaintiff's counsel contacted Defendant's counsel on January 24, 2008, regarding the whereabouts of Defendant's initial disclosures as they had not been received

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27 28 as of that date. Defendant then emailed a copy to Plaintiff's counsel on January 25, 2008. The proof of service, dated January 24, 2008, states that the initial disclosures were purportedly mailed, faxed and emailed to Plaintiff's Counsel purportedly on January 21, 2008. Plaintiff's Counsel, however, never received a fax of Defendant's initial disclosures, the email version was first sent to Plaintiff's Counsel on January 25, as opposed to January 21, and the postmark for the mailed copy is actually five days later, January 29, 2008 (from zip code 98117 which is the zip code of Defendant's Counsel's offices). Due to these discrepancies, on February 14, 2008, Plaintiff's Counsel requested a corrected declaration of service and/or to explain the irregularities. Defendant's Counsel then emailed a "corrected declaration of service" for Defendant's initial disclosures; however, the new declaration still contains many irregularities. First, it purports that Defendant's initial disclosures and declaration of service were transmitted electronically, by fax, and by U.S. Mail, on January 24, 2008. No fax copy was ever received, nor was the electronic copy sent until January 25, 2008. Moreover, the declaration could not have been signed on January 24, 2008, since it is a corrected declaration and only was corrected after Plaintiff's Counsel pointed out the discrepancies on February 14, 2008. Finally, as previously noted, the copy received by U.S. Mail was not postmarked until five days after it was purportedly placed in the U.S. Mail.

Defendant observes that Plaintiff makes much ado about de minimus issues and unnecessarily monopolizes this Honorable Court's valuable time by unnecessarily multiplying the proceedings. The parties are early in the discovery process in this dispute and Plaintiff has not been prejudiced by simple clerical errors. Moreover, the Defendant, who has extremely modest financial resources, has made several sincere overtures to settle this matter, all of which have been virtually ignored by the Plaintiff.

### VIII. Discovery.

To date, no written discovery has been taken in this case. The parties jointly propose that, in general, the ordinary discovery limits of the Federal Rules of Civil Procedure be imposed and observed with respect to all discovery. Plaintiff anticipates serving initial written discovery requests prior to the Case Management Conference. Defendant anticipates propounding initial

written discovery requests at or about the time it is permitted by statute and rule.

# Plaintiff's Proposed Discovery Plan

Pursuant to Rule 26 of the Federal Rules of Civil Procedure, Plaintiff proposes to conduct a single phase of discovery on the following subjects: the extent of public confusion from the time when Defendant adopted the name "Violet Blue" to the present; the change in public perception toward Plaintiff Blue as a result of Defendant Johnson's use of the name "Violet Blue"; the extent and timing of Defendant Johnson's knowledge of Plaintiff Blue's prior use of "Violet Blue" for commercial purposes; Defendant Johnson's allegations to owning a trademark for "Violet Blue" prior to Plaintiff Blue's use; and damages under each cause of action alleged in the Complaint.

Plaintiff plans to obtain this information by way of interrogatories, document requests, requests for admission, and depositions, and third party subpoenas. Plaintiff anticipates discovery should be completed in approximately eight months time, unless Defendant and Plaintiff reach agreement on factual stipulations in which case discovery may be streamlined and the case may be expedited accordingly.

### <u>Defendant's Proposed Discovery Plan</u>

Pursuant to Fed. R. Civ. P. 26, 30, 33, 34, 36, 45 and possibly 31, the Defendant intends to conduct discovery on the following subjects: when Plaintiff began use of the name "Violet Blue" in her writings; the extent to which Defendant's contemporaneous use of the mark, "VIOLET BLUE," began and the Plaintiff's acquiescence thereto; the extent of Plaintiff's use of the name "Violet Blue" in connection with online and video adult erotica performances; the extent of Defendant's use of her stage name in connection with web casts, and podcasts featuring music, audio books and news broadcasts, in the fields of *inter alia*, sexual pleasures and pornography, and other categories identified in Trademark International Class 9, and downloadable publications in the nature of individual texts of blog posts, photographs, electronic books, audio books, news columns, newsletters, and other categories in the fields of *inter alia*, sexual pleasures and pornography, identified in Trademark International Class 41; representations made by the Plaintiff in connection with her Trademark Registration Application

Defendant anticipates obtaining this evidence by way of propounding interrogatories, requests for admission, requests for production of documents and other tangible things, depositions upon oral examination, subpoenas for oral testimony and/or production of documents and other tangible things, and possibly depositions upon written questions.

Defendant agrees that discovery should be completed in approximately eight months time, unless Defendant and Plaintiff reach agreement on factual stipulations in which case discovery may be streamlined and the case may be expedited accordingly.

#### IX. Class Actions.

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The parties jointly assert that the case before this Court is not a class action and therefore class certification is unnecessary.

### X. Related Cases.

The parties jointly assert that we have no knowledge of any related cases or proceedings pending before another judge of this Court, or before another court or administrative body.

#### XI. Relief.

Plaintiff Blue seeks relief in her favor and against the Defendants in the form of an award of monetary damages, including recovery of Defendants' profits and the damages sustained by Plaintiff, arising from Defendants' use of Plaintiff's name and image in association with Defendant Johnson's and her use of Plaintiff's name and image for commercial purposes. At this time, Plaintiff is unable to ascertain the precise amount of damages sought because discovery has

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XII.

Plaintiff's view:

Settlement and ADR.

not been conducted as to the profits received by Defendant in connection with her use of Plaintiff's name and image for the purpose of selling pornographic films and obtaining advertising revenue. Plaintiff further seeks an award of trebled monetary damages in light of Defendant's willful misappropriation of Plaintiff's trademark, name, and persona. Plaintiff further seeks an award of prejudgment interest from the date of each of the Defendant's wrongful acts. Plaintiff also seeks injunctive relief against Defendant, her agents, employees, servants, attorneys, representatives, successors, and assigns, and all others in privity and acting on behalf of or in concert therewith, from using as a trademark, service mark, or otherwise referring to her goods and services, comprising and/or containing the phrase "Violet" and "Blue", "Violet Blue," "Violetta Blue", or any name or acronym of similar appearance, sound, or import as an indicator of goods or services in connection with the pornography/adult-entertainment and/or sex education industries (including all forms of media related thereto). Finally, Plaintiff seeks an award of Plaintiff's attorneys' fees and costs, and any and all further relief as may be deemed fit and proper.

Defendant seeks the following relief: the Court deny all of Plaintiff's claims and relief and/or damages; the Court enter judgment in favor of Defendant on Plaintiff's claims and dismiss Plaintiff's Complaint with prejudice; the Court grant Defendant judgment against Plaintiff on Defendant's counterclaims; the Court declares that Defendant did not infringe or dilute under the Lanham Act and that Defendant did not violate unfair competition laws; the Court find that Plaintiff failed to make an adequate pre-filing investigation as required under Rule 11, and the Court award sanctions under Rule 11, including and award of attorney's fees to Defendant and against Plaintiff; Plaintiff's U.S. Trademark and Service Mark Application, Serial No. 77121570 be denied and cancelled; Defendant be awarded her reasonable costs, including attorney's fees, incurred in defending herself in this action and prosecuting her counterclaims; Defendant be awarded treble damages; Defendant be awarded fees pursuant to 28 U.S.C. § 1927; and for such further and other relief as the Court may deem appropriate.

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To date, Counsel for Plaintiff Blue and Counsel for Defendant Johnson have discussed

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settlement options for the action and appear to be at an impasse regarding the scope of injunctive relief agreeable to each party. Counsel for the respective parties agree to continue negotiations and also informally exchange discoverable information in an attempt to resolve the action efficiently.

Defendant's view:

To date, Defendant has made no fewer than three (3) sincere attempts to engage the Plaintiff into meaningful settlement discussions. Thus far, Defendant's overtures have been virtually ignored by Plaintiff.

The parties have filed a Notice Of Need For ADR Phone Conference and request an Early Settlement Conference with a Magistrate Judge.

## XIII. Consent to Magistrate Judge for All Purposes.

The parties jointly agree that they do not consent to have a magistrate judge conduct all further proceedings in this case including trial and entry of judgment.

### XIV. Other References.

The parties jointly agree that they do not believe this matter is suitable for reference to a binding arbitration, a special master, or the Judicial Panel on Multidistrict Litigation.

#### XV. Narrowing of Issues.

# A. Plaintiff's Statement Regarding Narrowing of Issues

Several issues may be resolved by stipulation. For example, the parties may agree to stipulate on (a) dates of first use by Plaintiff and Defendant of the name Violet Blue, (b) that Defendant's use of Plaintiff's name and likeness has been for commercial purposes, (c) that in at least some of Defendant's appearances and in many photos available of her, Defendant's hair style is the same hair style Plaintiff has maintained since she first developed a professional reputation as Violet Blue; (d) that there has been on-going confusion in the marketplace among members of the consuming public resulting from the parties' use of the name "Violet Blue.", (e) that the work of both Plaintiff Blue and Defendant Johnson fall within a similar industry and that there is overlap between the Plaintiff's and Defendant's market of consumers, and (f) that

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JOINT CASE MANAGEMENT CONFERENCE STATEMENT

Plaintiff Blue sent Defendant Johnson an email asking her to stop using the name "Violet Blue" because it was causing confusion among members of the consuming public.

# Defendant's Statement Regarding Narrowing of Issues

Several issues may be resolved by stipulation. For example, the parties may agree to stipulate on (a) dates of first use by Plaintiff and Defendant of the name Violet Blue, (b) that both Defendant's and Plaintiff's use of the name, "Violet Blue," have been for commercial purposes, (c) that in at least some of the parties' appearances and in many photos available of them, the parties' hair styles are a similar hair style to that of the model and actress "Betty Page"; (d) that there has been some confusion in the marketplace among members of the consuming public resulting from the parties' concurrent use of the name "Violet Blue.", (e) that the work of both Plaintiff Blue and Defendant Johnson fall within a similar industry and that there is overlap between the Plaintiff's and Defendant's market of consumers, and (f) that Plaintiff Blue sent Defendant Johnson an email asking her to stop using the name "Violet Blue" because it was causing confusion among members of the consuming public; and (g) that Defendant's use of the Betty Page hair style predated Plaintiff's use of that hair style at least two (2) years.

### XVI. Expedited Schedule.

Plaintiff believes that if the parties can reach agreement to stipulate to certain facts, the case could be resolved through summary judgment proceedings and/or through a shortened trial. In such circumstances, Plaintiff would be amenable to an expedited schedule with streamlined procedures.

Defendant believes that this dispute can be expeditiously resolved by mediation. That failing, stipulations of fact may minimize the factual issues in dispute and the case may be resolved through summary judgment motions. Defendant has no objection to an expedited schedule with streamlined procedures.

# XVII. Scheduling.

The parties do not intend their agreement on the above discovery limits or their agreed schedule to preclude a later request to the Court to modify one or more limits or dates in particular instances.

The parties jointly propose the following discovery schedule:

Event	Due Date	
Initial Disclosures under 26(a)(1)	January 17, 2008	
Deadline to file any motion to amend the		
pleadings to add or dismiss parties, claims, or	June 3, 2008	
defenses.		
Fact discovery cut-off (except discovery as to	July 18, 2008	
advice of counsel, if necessary)		
Deadline for all motions concerning the	August 1, 2008	
adequacy of fact discovery responses	August 1, 2008	
Exchange of expert reports pursuant to		
26(a)(2)(A) on all issues for which a party	August 18, 2008	
bears the burden of proof		
Responsive expert reports	September 15, 2008	
Rebuttal expert reports	September 29, 2008	
Expert discovery cut off	November 10, 2008	
Dispositive motion cut off	December 5, 2008	
Pretrial conference	January 20, 2009	
Trial	January 26, 2009	

The parties acknowledge that the four newly-added defendants may not be amenable to the case schedule proposed here, and that a further Case Management Conference may be necessary once the parties make their appearances before this Court.

### XVIII. Trial.

The parties have agreed and jointly estimate that trial will last approximately four (4) to ten (10) days.

# XIX. Disclosure of Non-party Interested Entities or Persons.

Plaintiff has filed her Certification of Interested Entities or Persons. [Docket # 2.] At the

from Defendant of the interests of four additional parties who are involved in and profit from the

distribution of Defendant Johnson's videos under the name "Violet Blue". Plaintiff's First

Amended Complaint adds these parties to the Action. Plaintiff has also recently learned of the

involvement of non-party Adult Entertainment Broadcast Network (AEBN) in the distribution of

content by Defendant. Accordingly, AEBN may have a "financial interest" in this proceeding.

#### XX. Other Matters.

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Plaintiff's Counsel wishes to address one additional matter regarding Case Management. Defendant has never responded to Plaintiff's Counsel's requests come to an agreement about service of discovery and related records electronically. Nevertheless, Defendant's Counsel has transmitted documents to Plaintiff's Counsel by email on February 17, 2008, including nine attachments totaling 11.9 megabytes. These records do not include readily identifiable production numbers or use any other method to make it later possible to identify them clearly in the litigation. Plaintiff also has concerns that records that are emailed may not be received (by either party) due to constraints in receiving large e-mail attachments.

While Plaintiff wishes to work out an agreement to keep costs down (and in so doing presumably allow for electronic production of records), absent agreement from Defendant and her Counsel, Plaintiff is concerned about continued confusion regarding service of such documents (e.g. emails may not be received due to size constraints and the error may go unnoticed until much later in the case, misunderstandings regarding production of documents, problems may arise during deposition or at trial when using records produced without document production numbers, etc.). Accordingly, Plaintiff's Counsel requests that the Court require Defendant to, at minimum, (1) include document production numbers for all documents that are produced, and (2) until an agreement is reached to produce documents electronically. Defendant produce records in paper with a confirmation reflecting the production numbers of the records so produced. Given the issues noted above regarding the Defendant's declaration of service on the

initial disclosures (*see* Section VII), and Defendant's failure to respond to Plaintiff's prior requests for clarification, Plaintiff's Counsel appreciates the Court's assistance in resolving this concern.

Defendant has properly identified documents and other tangible things in its initial disclosures that will be made available for inspection and copying at Plaintiff's request and at a mutually convenient time. Plaintiff has the right to inspect and copy these documents and other tangible things by proper use of the Federal Rules of Civil Procedure. All electronic versions of documents that have been provided to the Plaintiff have been so provided as a *courtesy* to Plaintiff, and without Plaintiff propounding its requests pursuant to Fed. R. Civ. P. 34, as Plaintiff assured Defendant's counsel several weeks ago it will propound.

Moreover, Defendant has provided several dates to Plaintiff when Plaintiff and/or Plaintiff's counsel may inspect the documents and other tangible things. Plaintiff has not responded to Defendant's counsel regarding which of those dates Plaintiff desires. Now that several weeks have passed since Defendant offered the available dates, other matters have occupied Defendant's counsel's schedule and Plaintiff shall necessarily need to request new availability dates.

Defendant apologizes to Plaintiff and Plaintiff's counsel for any inconvenience that Defendant's courtesy may have imposed and shall hereafter strictly adhere to the processes set forth in the Federal Rules of Civil Procedure to receive and respond to discovery requests.

Defendant further agrees to uniquely identify documents produced by the Defendant to the Plaintiff, as it has done in all cases where documents were produced to Plaintiff, but does not agree that the methods of production clearly set forth in Fed. R. Civ. P. 26 and 34 need to be modified to "produce records in paper" as Plaintiff requests. The rules specifically provide that a "a party who produces documents for inspection shall produce them as they are kept in the usual course of business," that with respect to electronically stored information, "a responding party must produce the information in the form or forms in which it is ordinarily maintained," and that "a party need not produce the same electronically stored information in more than one form." Fed. R. Civ. P. 34(b)(i)-(iii). Due to the large numbers of electronic records that are likely to be

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duced in this case Plaintiff's	request would place	e an undue financial h	urden on the

1 produced in this case, Plaintiff's request would place an undue financial burden on the 2 Defendant. 3 Defendant shall hereafter provide all copies of electronically stored documents on 4 tangible media, such as CD-ROM. 5 Dated: March 4, 2008 **VOGELE & ASSOCIATES** 6 7 8 By: /s/ Colette Vogele Colette Vogele 9 Attorneys for Plaintiff VIOLET BLUE 10 COLETTE VOGELE (SBN No. 192865) Email: colette@vogelelaw.com 11 BENJAMIN COSTA (SBN No. 245953) Email: ben@vogelelaw.com 12 **VOGELE & ASSOCIATES** 580 California Street, Suite 1600 13 San Francisco, CA 94104 14 Tel: (415) 751-5737 Fax: (415) 358-4975 15 16 Dated: March 4, 2008 CARPELAW PLLC 17 18 19 By: /s/ Robert Apgood Robert Apgood 20 Attorney for Defendant ADA MAE JOHNSON a/k/a ADA WOFFINDEN, an 21 individual d/b/a VIOLET BLUE a/k/a 22 VIOLET a/k/a VIOLET LUST 23 ROBERT S. APGOOD (Pro Hac Vice) WSBA 31023 24 Email: rob@carpelaw.com CARPELAW PLLC 25 2400 NW 80<sup>th</sup> Street #130 26 Seattle, WA 98117-2400 Tel: (206) 624-2379 27 Fax: (206) 784-6305 28 21

JOINT CASE MANAGEMENT CONFERENCE STATEMENT

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